



Standard Interviewing Questions

- Why are you leaving your present job?
- What are your short term and long term goals? When and why did you establish these goals? How are you preparing yourself to achieve them?
- How do you plan to achieve your career goals?
- What kind of salary are you worth? Why?
- What do you consider to be your greatest strength(s)? Your greatest weakness(es)?
- How do you think a friend, teacher or former employer would describe you?
- What motivates you to put forth your greatest effort?
- Why should I hire you?
- How do you evaluate or determine success?
- In what ways do you think you can make a contribution to our company?
- How long will it take for you to make a contribution?
- What qualities should a successful manager possess?
- What two or three accomplishments have given you the most satisfaction? Why?
- If you were hiring somebody for this position, what qualities would you look for?
- In what kind of work environment are you most comfortable?
- How have you helped increase profits?

Source: *The Endicott Report; Northwestern University, Chicago, IL.*